

Developing Your Network

Parents	Parents' Friends	Siblings	Relatives
Clergy/Congregation	Professors/former teachers	Counselors/Advisors	Physicians/dentists
Supervisors/employers (past and present)	Peers/classmates	Parents of peers	Alumni (CofC & high school)
Common Interests: clubs, volunteer	Parents' Business Associates	Coaches/Teammates	Neighbors

The possibilities and power of networking connections are endless. Use this worksheet to brainstorm all of the people that can help you gather information related to your career goals.

Some people will be **level 1** contacts: friends and family with whom you can be relatively casual.

Some people will be **level 2** contacts: alumni, former employers, parents of peers with whom you will be a bit more formal because they may be contacts who can help you find an internship or job.

Some people will be **level 3** contacts: powerful people who are in charge, such as company presidents, directors of organizations, people you may want to meet when you are well prepared.

Remember: You want information and referrals. You are not asking for a job!